

**From:** [Retail Service Providers](#)  
**Subject:** Upcoming Campaign Notification NDC/NCC Fee Waiver  
**Date:** Friday, 10 April 2026 2:58:30 PM  
**Attachments:** [REDACTED]

---

**Notification Type:** Campaign Notification NDC/NCC Fee Waiver

**Impacted RSPs:** All

**RSP Action Required:** Selective

Dear RSPs,

Opticomm is pleased to notify RSPs of an upcoming NDC/NCC Fee Waiver campaign designed to drive net new service activations across the Opticomm network.

### **NDC / NCC Fee Waiver – Never Connected Properties**

Opticomm is waiving the New Development Charge (NDC) / New Connection Charge (NCC) for all eligible properties included in the attached data list for the campaign period.

Campaign Details:

- Eligible properties: Never Connected premises.
- Connection fee: NDC / NCC waived in full.
- Campaign period: **1 June 2026 – 31 December 2026.**
- Data updates: The eligible address list will be updated and shared monthly in line with the Service Qualification (SQ) process as additional properties are added.

This initiative removes a key barrier to entry and presents a unique opportunity for RSPs to drive net new activations.

### **Waiver Mechanics & Billing Treatment**

For clarity, the NDC / NCC waiver will be applied as follows:

- Opticomm will waive the New Development Charge in respect of an eligible new development location where Opticomm has otherwise recovered or dealt with the New Development Charge.
- Opticomm will provide RSPs the New Development Charge waiver by omitting or listing it as not payable in the RSP portal.
- RSPs are not required to submit any Credit or Rebate Claim Form in respect of this waiver.

### **Customer Awareness Activity**

To support awareness and demand generation, Opticomm will be undertaking direct mail outreach to each eligible address.

- Customers will be advised that high-speed fibre is available for connection.
- Direct mail activity will commence from 23 May 2026 onwards.

This activity is intended to complement RSP marketing efforts and encourage customer

engagement ahead of service activation.

### **RSP Promotional Opportunity**

Opticomm encourages RSPs to consider targeted promotional activity aligned to this opportunity list. Based on our analysis, many of these customers:

- Are not aware that fibre is available at their premises, and
- May not have a fibre-ready, higher-speed router installed.

This campaign presents a strong platform for customer education, speed upgrades, and competitive retail offers, supporting genuine net new growth.

### **Recommended RSP Actions**

Opticomm encourages RSPs to:

- Review the attached eligible address list.
- Align promotional and sales activity to the campaign window.

If you require further clarification regarding eligibility, billing treatment, or ordering processes, please contact your Opticomm Account Manager or respond to this notification.

Kind regards,  
Opticomm Wholesale Team

## **Opticomm RSP**

Logo2023.png



**E:** [rsp@opticomm.com.au](mailto:rsp@opticomm.com.au)

**[opticomm.com.au](http://opticomm.com.au)**



*This e-mail and any attachments are confidential and are intended solely for the use of the intended recipient. It may contain commercial-in-confidence or privileged information. If you are not the intended recipient, any use, dissemination, forwarding, printing or copying of this e-mail and any attachments is strictly prohibited. If you have received this e-mail in error, please notify the sender immediately and delete the e-mail and any attachments from your computer.*